



**KENNETH P. DUBS, SR., CCIM, PRESIDENT
DUBS AND COMPANY, INC.**

Expertise: Ken has 35 years of full time experience in all aspects of real estate specializing in industrial and investment properties. Ken's expertise also includes land, retail, office, development, design, construction, and property management.

Background: Born and raised in the Chicago area, Ken's full-time real estate career began in 1972. In his thirty-five years of experience he owned a highly successful real estate office in South Barrington Illinois with investment, property management and appraisal divisions. He also has extensive construction experience having owned and operated commercial construction companies in Illinois and California. Ken has been involved in all aspects of real estate, including having served as president of the Barrington, Illinois Board of Realtors and vice president of the Illinois Association of Realtors. Ken is the founding principal and president of Dubs and Company as well as a past president and founding principal of one of the top five commercial real estate companies in the country.

Military: U.S. Navy Corpsman 1967 – 1970

Education: Northern Illinois University

Professional Affiliations: CCIM (Certified Commercial Investment Member)
CRB (Certified Real Estate Brokerage Manager)
CRS (Certified Residential Specialist)
GRI (Graduate of the Realtors Institute)
AACA (American Association of Certified Appraisers)

Community Services: Current Board of Directors - San Marcos Economic Development Corporation
Current Board of Directors - Elfin Forest-Harmony Grove Fire Department
Former Girls Soccer Coach, Little League Commissioner and Coach, Rancho Santa Fe, Ca
Former Scout Master and Eagle Scout Advisor – Rancho Santa Fe, Ca

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| <u>Partial List of Clients Represented:</u> | Mama Mellace's | AT&T | <i>Law Info</i> |
| | Brookfield Homes | Toolmart | Davey Tree |
| | Cellars International | Action Air | Wicks N'Sticks |
| | ABC Supply Company | Square "D" | Wax Research |
| | New Course Horse Jumps | Baxter Labs | Hunter Industries |
| | Brazos Asset Management | Air Products | United Refrigeration |
| | California Air Compressor | Sequoia Golf | State Farm Insurance |
| | Packaging Corp. of America | Cardiff Software | Saddleback Associates |
| | Rancho Santa Fe Business Park | S. D. Co. Office of Education | Palomar 910 Associates |



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